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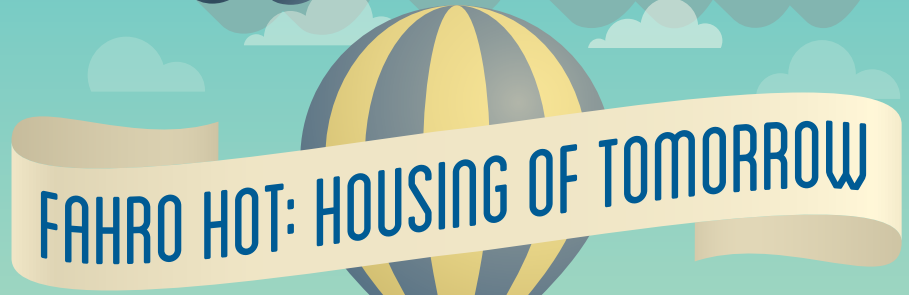
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Florida Association of Housing & Redevelopment Officials

AROUND the World



August 12-14, 2014
Disney's Yacht Club and Resort
Lake Buena Vista, Florida

Benefits of Attending

- Networking
- Advocacy
- Education
- Trade Show





The non-profit association representing the officials providing affordable housing in Florida.

August 12, 2014

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Dear FAHRO Members and Guests:

Allow me to be the first of many to welcome you to FAHRO's 2014 Annual Convention and Trade Show as we return to the magical Disney's Yacht Club Resort in Orlando, Florida. The theme for this year's convention is "FAHRO HOT: Housing of Tomorrow" and we are spicing up the exhibit hall with an "Around the World" theme. You might just think you are walking the world showcase at Epcot!

Once again, the FAHRO staff, members and volunteers have scheduled a wonderful mix of seminars and presentations designed to educate and inform attendees. In addition to FAHRO members serving as both guest speakers and moderators, we have outside consultants that are experts in their field, along with HUD Officials that will both provide up-to-date information on the ever changing public housing industry.

We have expanded our tracks this year to cover a wider variety of topic areas and employees in your agency, to include: PHA development, residents, small PHAs, HUD programs, maintenance, and commissioners. Take advantage of the expertise in the room by attending as many sessions as you can.

During the 2014 Annual Conference I encourage you to not only attend the sessions and take part of the wonderful programming we have provided but also meet and greet with your peers. Combined, the FAHRO membership has centuries worth of experience in public housing! Together we can overcome any budget cuts or anything else thrown at us.

This year we are fortunate enough to many vendors and associate members located in the Exhibit Hall that support FAHRO with our annual convention, and in other ways throughout the year. We certainly encourage you to spend as much time between sessions visiting and talking with vendors as you learn about the latest in technology and other areas that can assist your agency in becoming more efficient.

Needless to say, the Disney's Yacht Club is one of the premium resorts in Florida. Take advantage of the accommodations, the variety of food and entertainment options on the property and have fun with your families and friends. I look forward to speaking with each of you during the next few days as we spend time together learning from each other and enjoying each other's company.

Sincerely,


Maria Burger, *President*



President

Maria A. Burger, *Executive Director*
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Executive Director (Non-Voting Member)

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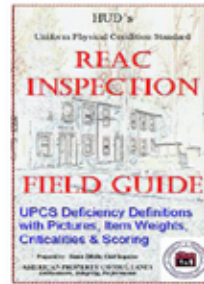


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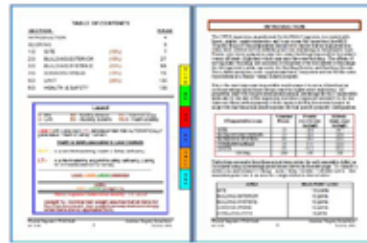
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- ✓ Rental Assistance Demonstration (RAD)
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CRITICALITY			
1 (Slight Contribution) (0.50)	0.125	0.25	0.50
2 (Contributes) (1.25)	0.3125	0.625	1.25
3 (Important) (2.25)	0.5625	1.125	2.25
4 (Very Important) (3.00)	0.75	1.5	3.0
5 (Critical) (5.00)	1.25	2.5	5.0



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Federal Affairs – Bill Russell, *Sarasota Housing Authority*

Small Agency – Brian Clark, *New Smyrna Beach Housing Authority*

Disaster Preparedness & Response – Abe Singh, *Area Housing Commission*

Communications & Public Relations – Lisa Landers, *Winter Haven Housing Authority*

Bylaws – Vivian Bryant, *Orlando Housing Authority*

Scholarship – Ellen Ramsey, *Jacksonville Housing Authority*

Awards – Catherine Reddick, *Bartow Housing Authority*

Development – Jane Dixon, *Tallahassee Housing Authority*

Education – Ann Deibert, *Broward County Housing Authority*

Nominations – Marcus D. Goodson, *Housing Authority of the City of Ft. Myers*

Budget & Audit – Debbie Martin, *Pinellas County Housing Authority*

Strategic Planning & Management – Maria A. Burger, *Housing Authority of the City of Stuart*

Fraud Abatement – Becky-Sue Mercer, *Arcadia Housing Authority*

Associate Member Advisory Council – Maria A. Burger, *Housing Authority of the City of Stuart*

Peer Assistance Network – Becky-Sue Mercer, *Arcadia Housing Authority*

Commissioner – Dave Morgan, *Sarasota Housing Authority*

Past President's Council – Marcus D. Goodson, *Housing Authority of the City of Ft. Myers*

Basketball Tournament – Kevin Knox, *Tampa Housing Authority*

SERC Liaison – Miguell del Campillo, *Housing Authority of the City of Miami Beach*

Technology Advisor – Larry Shoeman, *Avon Park Housing Authority*

Mission Statement



FAHRO is committed to the professional development of the people who provide public and assisted housing in Florida by offering a network for increased communication and education. We will continue to support legislation for the improvement and development of affordable housing and economic opportunities.

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1953 – 1954	C. W. Hickey	1988 – 1989	Larry Shoeman
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1958 – 1959	Gordon L. Bradley	1993 – 1994	Karen Godley
1959 – 1960	Gardmer E. Dickinson	1994 – 1995	Audley Evans
1960 – 1961	Haley Sofge	1995 – 1996	Fred N. Thomas, Jr.
1961 – 1962	S. E. Lorimier	1996 – 1997	Lynda Hinckley
1962 – 1963	James W. Van	1997 – 1998	Dorothy Sasser
1963 – 1964	George W. Lubke	1998 – 1999	Kathy Haynes
1964 – 1965	George W. Lubke	1999 – 2001	Sam Brunson
1965 – 1966	Martin Fine	2001 – 2003	Gail Monahan
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1968 – 1969	Gerald E. Metko	2007 – 2009	Gail Sansbury
1969 – 1970	Norman V. Watson	2009 – 2011	William Russell
1970 – 1970	E. Whitford "Bud" Ware	2011 – 2013	Marcus D. Goodson
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	Jerry Lang	Paul Tanner
		Fred N. Thomas, Jr.
		Deborah Vincent
		E. Whitford Ware
		Gail Monahan

Special Events During the Conference



Welcome Reception

Tuesday, August 12th 5:30 - 7:30 pm

Member Appreciation Reception

Wednesday, August 13th 5:30 - 7:30 pm

FAHRO Annual Celebration Cocktail Party & Banquet

Thursday, August 14th 7:00 pm - 10:30 pm

Exhibit Hall Hours *(open only during breaks and functions)*

Tuesday, August 12th 5:30 pm - 7:30 pm

Wednesday, August 13th 8:00 am - 7:30 pm

Thursday, August 14th 8:00 am - 3:00 pm

Receptions & Banquet are included in full registrations; Wednesday and Thursday only tickets include all events taking place the day of the purchased ticket only. Please note that all attendees must present their ticket when they enter the reception or banquet room. Additional tickets may also be purchased at the registration desk.

UNCF / Deborah L. Vincent Charity Breakfast Bingo



Breakfast BINGO returns again this year so join us Thursday morning as we get the day started by raising money for our scholarship fund. BINGO cards will be sold Wednesday morning for \$5 each and the winners of the rounds will receive 50% of the collected money with the remaining 50% going to our scholarship fund.

Silent Auction



Be sure to bring an item for the silent auction. This is a fun and rewarding event for all involved and contributions go to the Deborah L. Vincent Scholarship fund. The Deborah L. Vincent Scholarships give assistance to deserving resident students.

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2014 Annual Convention & Trade Show

Recent Awards:

- Charles L. Edson Tax Credit Excellence
National Award Winner
 Gulf Breeze - Family Apartments - Punta Gorda, FL

- Affordable Housing Finance # 18 Developer - 2013

Recently Completed Projects:

- Pinellas Heights - 153 Unit Senior Development - Largo, FL
- Venetian Walk - 61 Unit Senior Development - Venice, FL



Pinellas Heights



Venetian Walk

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Schedule At A Glance



Tuesday, August 12th

4:00 pm	Registration Desk Open Asbury Registration Desk/Rotunda	Ice Cream Social with FPHASIF Asbury Hall D
5:00 pm		
5:30 pm		Welcome Reception Grand Harbor Ballroom South & Salons 5a8 Sponsored by: Duke Energy
7:30 pm		
8:00 pm		Hospitality Suite Room 3209 Sponsored by: AMERESCO & Michael Brady, Inc.
-		
12:00 am		

Schedule of Events



Tuesday, August 12th

- 4:00 pm - 7:30 pm **Registration Desk Open**
Location: Asbury Registration Desk/Rotunda
- 5:30 pm - 7:30 pm **Exhibits** *(open during breaks and functions)*
- 4:00 pm - 5:00 pm **Ice Cream Social with FPHASIF**
Location: Asbury Hall D
Sponsored by: FPHASIF
- 5:30 pm - 7:30 pm **Welcome Reception**
Location: Grand Harbor Ballroom South & Salons 5-8
Sponsored by: Duke Energy
- 8:00 pm - 12:00 am **Hospitality Suite**
Location: Room 3209
Sponsored by: AMERESCO & Michael Brady, Inc.

Schedule of Events



Wednesday, August 13th

- 8:00 am - 4:00 pm **Registration Desk Open**
Location: Asbury Registration Desk/Rotunda
- 8:00 am - 7:30 pm **Exhibits** *(open during meals and breaks)*
- 8:00 am - 9:00 am **Networking Continental Breakfast**
Location: Grand Harbor Ballroom South & Salons 5-8
Sponsored by: Duke Energy
- 9:00 am - 11:00 am **Opening General Session**
Location: Asbury Hall B-D
Speakers: Darren Soto, *State Representative*
Maria Burger, *FAHRO President*
- Color Guard:
Invocation: Pastor Vernon McQueen

Schedule At A Glance



Wednesday, August 13th

8:00 am	Registration Desk Open Asbury Registration Desk/Rotunda	Networking Continental Breakfast Grand Harbor Ballroom South & Salons 5-8 Sponsored by: Duke Energy		
9:00 am		Opening General Session Asbury Hall B-D		
11:00 am		Networking Break Grand Harbor Ballroom South & Salons 5-8		
11:30 am		Annual Business Meeting Asbury Hall B-D		
12:30 pm		Networking Lunch Grand Harbor Ballroom South & Salons 5-8 Sponsored by: Duke Energy		
1:30 pm		State & Federal Affairs Update and Discussion Asbury Hall B-D		
2:30 pm		Networking Afternoon Break Grand Harbor Ballroom South & Salons 5-8		
3:00 pm		Development: Acquisition, Conversion & Development for PHAs Asbury Hall B	Resident: The Role of The Resident in Affordable Housing Asbury Hall C	Small PHA Track: Resource Development for Small PHAs Asbury Hall D
4:00 pm		Development: Tax Credit Compliance Asbury Hall B	Resident: Resident Services & Programs Asbury Hall C	Small PHA: Efficiencies for Small PHAs Asbury Hall D
4:30 pm				
5:30 pm	Member Appreciation Reception Grand Harbor Ballroom South & Salons 5-8 Sponsored by: Leading Edge Companies			
7:30 pm				
8:00 pm	Hospitality Suite Room 3209 Sponsored by: AMERESCO & Michael Brady, Inc.			
12:00 am				

Schedule of Events (cont...)



Wednesday, August 13th

11:00 am - 11:30 am	Networking Break Location: Grand Harbor Ballroom South & Salons 5-8
11:30 am - 12:30 pm	Annual Business Meeting Location: Asbury Hall B-D
12:30 pm - 1:30 pm	Networking Lunch Location: Grand Harbor Ballroom South & Salons 5-8 Sponsored by: Duke Energy
1:30 pm - 2:30 pm	State & Federal Affairs Planning Session Location: Asbury Hall B-D Speakers: Anthony Woods, <i>FAHRO State Affairs Chair</i> Oscar Anderson, <i>FAHRO State Affairs Consultant</i> Bill Russell, <i>FAHRO Federal Affairs Chair</i> Scott Keller, <i>FAHRO Federal Affairs Consultant</i>
2:30 pm - 3:00 pm	Networking Afternoon Break Location: Grand Harbor Ballroom South & Salons 5-8
3:00 pm - 4:30 pm	Development: Acquisition, Conversion, & Development for PHAs Innovative strategies for PHAs to identify opportunities to acquire and/or convert expiring tax credit properties, HUD multi-family projects, rural development projects, as well as both traditional and unique development opportunities in Florida today. In this day and age, it is more critical than ever before that PHAs are creative in the pursuit of a more diverse portfolio that will provide greater stability for the agency. Location: Asbury Hall B Speakers: Jane Dixon, <i>Associate for TAG Associates, Inc.</i> Marc Rosenthal, <i>Senior Counsel at Cohen & Grigsby</i> Van Johnson, <i>Executive Director of Palm Beach County Housing Authority</i> Ellis Henry, <i>Director of Public Housing in the HUD Jacksonville Field Office</i> Sponsored by: TAG Associates, Inc.
3:00 pm - 4:30 pm	Resident: The Role of The Resident in Affordable Housing Our resident are why we are here. Unfortunately, as one of the potentially greatest advocates for what we do, they are often underutilized and disengaged. This session will educate residents as to their roles as they pertain to developing effective resident councils, building stronger partnerships with PHA staff, and becoming an advocate for the agency and their needs. Location: Asbury Hall C Speaker: Racquel Williams, <i>President of Can I Live, Inc.</i>

Schedule of Events (cont...)



Wednesday, August 13th

3:00 pm - 4:30 pm

Small PHA: Resource Development for Small PHAs

Ideas for identifying and leveraging resources for Small PHAs, including local government assistance, state funding opportunities, educational institutions, establishing a non-profit, and coordinating volunteer assistance.

Location: Asbury Hall D

Speakers: Bill Grindl, *Senior Associate of TAG Associates of Florida, LLC*
Jeff Kiss, *Vice President of CAHP*
Alec Stone, *Associate at Cohen & Grigsby*

4:30 pm - 5:30 pm

Development: Tax Credit Compliance

While PHAs are well-versed in HUD rules and regulations this session is targeted at redevelopment and substantial rehabilitation that includes other federal funding and state programs. This session will also cover tax credit compliance and acting as an "Owner" of properties that have funding outside of the HUD realm. If you have already gone down this road or are contemplating other funding, this session will be tremendously helpful in teaching you what you need to know or what to expect on being compliant with all of the partners and different programs.

Location: Asbury Hall B

Speakers: Garrick Gibson, *CPA & Senior Manager at CohnReznick, LLP*
Jose Aponte, *Founder/CEO of Preferred Compliance Solutions*
Kelly Wakefield, *VP of Asset Management for Preferred Compliance Solutions*

Sponsored by: TAG Associates, Inc.

4:30 pm - 5:30 pm

Resident: Resident Services & Programs

A survey discussion of resident initiative, opportunities, and program implications, including such topics as RAD, sequestration, youth opportunities, scholarship programs, family self-sufficiency, resident recognition programs, and more.

Location: Asbury Hall C

Speakers: Billie Griffin
Ruth Dewberry
Lillian Stringer, *Director of Public Relations at Tampa Housing Authority*

4:30 pm - 5:30 pm

Small PHA: Efficiencies for Small PHAs

A facilitated roundtable discussion on methods and ideas for reducing costs, sharing resources, and other efficiencies to help your small PHA survive during these difficult funding periods. Bring your best ideas and be prepared to take some home with you.

Location: Asbury Hall D

Speakers: Brian Harris, *Executive Director at Martin Housing Authority*
Becky-Sue Mercer, *Executive Director at Arcadia Housing Authority*

5:30 pm - 7:30 pm

Member Appreciation Reception

Grand Harbor Ballroom South & Salons 5-8

Sponsored by: Leading Edge Companies

8:00 pm - 12:00 am

Hospitality Suite

Room 3209

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Schedule of Events



Thursday, August 14th

8:00 am - 4:00 pm

Registration Desk Open

Location: Asbury Registration Desk/Rotunda

8:00 am - 7:30 pm

Exhibits (*open during breaks and functions*)

8:00 am - 9:00 am

Scholarship Bingo & Continental Breakfast

Location: Grand Harbor Ballroom South & Salons 5-8

Sponsored by: RDL Architects

9:00 am - 10:00 am

HUD Programs: Project-Basing Vouchers

All commissioners understand that they are responsible for the monitoring and oversight of the agency. This discussion will focus on the knowing what to what, what questions to ask and how to fulfill that responsibility without standing in the way of the professional staff's progress toward the mission and vision of the agency. Additionally, you will learn how to govern and not manage the agency. Governance focuses on vision setting, empowerment and limitations on authority, as well as the freedom to achieve with accountability for outcomes.

Location: Asbury Hall B

Speakers: Scott Keller, *FAHRO Federal Affairs Consultant*
Jose Cintron, *Regional Public Housing Director for HUD*
Ellis Henry, *Director of Public Housing in the HUD Jacksonville Field Office*

Sponsored by: Pinnacle Housing Group



8:00 am	Registration Desk Open Asbury Registration Desk/Rotunda	Scholarship Bingo & Continental Breakfast Grand Harbor Ballroom South & Salons 5-8 Sponsored by: RDL Architects		
9:00 am		HUD: Project-Basing Vouchers Asbury Hall B • Sponsored by: Pinnacle Housing Group	Maintenance: Workplace Safety Asbury Hall C	Commissioner: Ethics & Conflicts of Interest Asbury Hall D • Sponsored by: Blue Sky Communities
10:00 am		Networking Break Grand Harbor Ballroom South & Salons 5-8		
10:30 am		HUD: HCV Update & the Projection Tool Asbury Hall B Sponsored by: Pinnacle Housing Group	Maintenance: Appliance Repair Asbury Hall C	Commissioner: Florida Sunshine Law Asbury Hall D Sponsored by: Blue Sky Communities
12:00 pm		Networking Lunch Grand Harbor Ballroom South & Salons 5-8 Sponsored by: Nan McKay & Associates, Inc.		
1:00 pm		HUD: Blended Occupancy Management Asbury Hall B Sponsored by: Pinnacle Housing Group	Maintenance: R410A Refrigerant Asbury Hall C	Commissioner: Key Financial Reports and Indicators for Commissioners Asbury Hall D • Sponsored by: Blue Sky Communities
2:30 pm		Afternoon Break Grand Harbor Ballroom South & Salons 5-8		
3:00 pm		HUD: Formal/ Informal Hearing Training Asbury Hall B Sponsored by: Pinnacle Housing Group	Maintenance: HVAC Repair Asbury Hall C	Commissioner: The Role of the Commissioner - Governance & Oversight Asbury Hall D • Sponsored by: Blue Sky Communities
4:00 pm		HUD: The Future of RAD Asbury Hall B • Sponsored by: Pinnacle Housing Group	Maintenance: Customer Service & Fair Housing Asbury Hall C	Commissioner: Commissioner Advocacy Asbury Hall D • Sponsored by: Blue Sky Communities
5:30 pm				
7:00 pm	Annual Celebration Cocktail Party & Banquet Grand Harbor Ballroom South & Salons 5-8 Sponsored by: FPHASIF			
10:30 pm	Hospitality Suite Room 3209 Sponsored by: AMERESCO & Michael Brady, Inc.			
12:00 am				



9:00 am - 10:00 am	Maintenance: Workplace Safety Between maintenance, frequent driving, and even office injuries – worker’s compensation claims can add up fast, costing you in higher insurance premiums and decreased productivity when you can least afford it, not to mention the high cost of OSHA violations if the rules aren’t being properly followed. This session will focus on the top ways to ensure a compliant and safe work environment Location: Asbury Hall C Speakers: Russell M. Amend, <i>Vice President of Risk Control at Willis of Florida</i> Scott Leonard, <i>Senior Vice President of Risk Control at Willis of Florida</i>
9:00 am - 10:00 am	Commissioner: Ethics & Conflicts of Interest With great power comes great responsibility. Ethics seems like it should be pretty easy and obvious. While that is true for many situations, the ones to watch out for are the ones you never even considered. The same goes for conflicts of interest. Location: Asbury Hall D Speaker: Ricardo L. Gilmore, <i>Saxon, Gilmore, Carraway & Gibbons, P.A.</i> Sponsored by: Blue Sky Communities
10:00 am - 10:30 am	Networking Break Location: Grand Harbor Ballroom South & Salons 5-8
10:30 am - 12:00 pm	HUD Programs: HCV Update & the Projection Tool This session will provide updated information on the Housing Choice Voucher program, directly from HUD expert Victoria Main. In particular, this session includes a demonstration of the HCV Forecasting tool that is designed to assist in projecting HCV leasing, spending and funding over a two year period. The purpose is to facilitate decision making by PHAs and to guide HUD oversight and technical assistance so that PHAs can achieve optimal use of the HCV funds while stabilizing the program. Location: Asbury Hall B Speaker: Victoria Main, <i>Regional Public Housing Director for HUD</i> Sponsored by: Pinnacle Housing Group
10:30 am - 12:00 pm	Maintenance: Appliance Repair This class is designed as an overview of the refrigerator, dishwasher, range (gas or electric). The student will learn each of their most common service requests along with their solutions. Location: Asbury Hall C Speaker: Leigh Stevens, <i>Lead Trainer with HD Supply</i>
10:30 am - 12:00 pm	Commissioner: Florida Sunshine Law The penalties for breaches of Sunshine Laws can be severe. The best way to avoid finding out in detail about those penalties is to avoid the gray areas and ensure that you have analyzed possible threats before they occur. Location: Asbury Hall D Speaker: Ricardo L. Gilmore, <i>Saxon, Gilmore, Carraway & Gibbons, P.A.</i> Sponsored by: Blue Sky Communities



12:00 pm - 1:00 pm **Networking Lunch**
 Location: Grand Harbor Ballroom South & Salons 5-8
 Sponsored by: Nan McKay & Associates, Inc.

1:00 pm - 2:30 pm **HUD Programs: Blended Occupancy Management**
 Being able to facilitate housing programs that have a diversity of income levels has many benefits, not the least of which is providing additional revenue for your programs. However, blended occupancy developments have some of their own challenges. Speakers will provide strategies for management of a blended occupancy program, as well as pitfalls to avoid.
 Location: Asbury Hall B
 Sponsored by: Pinnacle Housing Group

1:00 pm - 2:30 pm **Maintenance: R410A Refrigerant**
 In an ongoing effort to be kinder to the environment, every so often one refrigerant is phased out in favor of another. This session will focus on the latest standard, R410A, including its proper use and handling. Participants will spend time discuss the high-pressure nature of this refrigerant and its safe use.
 Location: Asbury Hall C
 Speaker: Leigh Stevens, *Lead Trainer with HD Supply*

1:00 pm - 2:30 pm **Commissioner: Key Financial Reports and Indicators for Commissioners**
 Part of being an outstanding commissioner is providing financial and audit oversight. This course will allow you to know what to look for in order to properly do this job.
 Location: Asbury Hall D
 Brian Nemeroff, *CPA & Partner at Berman Hopkins CPAs*
 Speaker: Debbie Martin, *CFO at Pinellas County Housing Authority*
 Sponsored by: Blue Sky Communities

2:30 pm - 3:00 pm **Afternoon Break**
 Location: Grand Harbor Ballroom South & Salons 5-8

3:00 pm - 4:30 pm **HUD Programs: Formal/Informal Hearing Training**
 Qualified and competent hearing officers within your agency are a critical part of your due process efforts within your agency. Participants in this session will receive training to prepare them to be excellent hearing officers in your agency.
 Location: Asbury Hall B
 Speaker: David Morgan, *Associate at D L Morgan & Associates*
 Sponsored by: Pinnacle Housing Group

3:00 pm - 4:30 pm **Maintenance: HVAC Repair**
 This course is designed to be a starting place for any HVAC technician no matter his/her skill level. It starts by discussing the different types of air conditioning systems and how they work. This class also covers topics such as preventative maintenance and the troubleshooting skills needed to work on a multi-unit facility.
 Location: Asbury Hall C
 Speaker: Leigh Stevens, *Lead Trainer with HD Supply*

3:00 pm - 4:30 pm **Commissioner: The Role of the Commissioner - Governance & Oversight**
 Federal law allows for PHAs to project-base up to 20% of their voucher allocation; however, with the exception of RAD, it is getting increasingly difficult to achieve. This session will explore the reasons for these changes, as well as strategies for your PHA to utilize this important tool.
 Location: Asbury Hall D
 Speaker: Ricardo L. Gilmore, *Saxon, Gilmore, Carraway & Gibbons, P.A.*
 Sponsored by: Blue Sky Communities

4:30 pm - 5:30 pm **HUD Programs: The Future of RAD**
 Two agencies in Florida have closed on a RAD deal so far, and while there are other applications already in to HUD, the statutory cap has been reached. What comes next, and when the gates are re-opened; which side of the fence do you want to be on? Come to this class and find out!
 Location: Asbury Hall B
 Speakers: Holly Knight, *Bennett Group Consulting, LLC*
 Debbie Martin, *CFO at Pinellas County Housing Authority*
 Paula Rhodes, *Director of Project Development at Norstar*
 Sponsored by: Pinnacle Housing Group

4:30 pm - 5:30 pm **Maintenance: Customer Service & Fair Housing**
 Your maintenance staff is on the front lines inside of your residents homes. A minor slip up could mean huge penalties for your agency. This course will show your staff the proper way to interact with residents to keep your agency out of hot water.
 Location: Asbury Hall C
 Speaker: Corey Mathews, *FAHRO Executive Director*

4:30 pm - 5:30 pm **Commissioner: Commissioner Advocacy**
 Only one agency in Florida has closed on a RAD deal so far, and while there are other applications already in to HUD, the statutory cap has been reached. What comes next, and when the gates are re-opened; which side of the fence do you want to be on? Come to this class and find out!
 Location: Asbury Hall D
 Speakers: Scott Keller, *FAHRO Federal Affairs Consultant*
 Jose Cintron, *Regional Public Housing Director for HUD*
 Ellis Henry, *Director of Public Housing in the HUD Jacksonville Field Office*
 Sponsored by: Blue Sky Communities

7:00 pm - 10:30 pm **Annual Celebration Cocktail Party & Banquet**
 Location: Grand Harbor Ballroom South & Salons 5-8
 Sponsored by: FPHASIF
 Special Event Sponsors: AMERESCO, Duke Energy, FHARMI, GLE Associates, Inc., Hunt Insurance Group, Saxon, Gilmore, Carraway & Gibbons P.A. and Sentry Protection Technology

10:30 pm - 12:00 am **Hospitality Suite**
 Location: Room 3209
 Sponsored by: AMERESCO & Michael Brady, Inc.



Jose Aponte

Founder/CEO of Preferred Compliance Solutions

Jose Aponte was hired in the early years of the LIHTC program as a leasing consultant, but because of his insight, vision, and enthusiasm necessary to inspire teams and garner result, he quickly moved up to executive positions that led to the creation of Preferred Compliance Solutions, Inc. - a successful and nationally recognized advisory and consulting firm in the Low Income Affordable Housing industry.

Because of exhibiting exceptional skill and enthusiasm in his management and consulting of Low Income Housing Tax Credit (LIHTC) properties, Jose was named in 2003 and 2004 at the Pillars of the Industry Awards and received the Housing Credit Certified Professional (HCCP) of the year award.

Jose has been nationally recognized by the National Affordable Housing Management Association (NAHMA) as Specialist in Housing Credit Management (SHCM), by the National Association of Home Builders (NAHB) as Housing Credit Certified Professional (HCCP), and by the Housing Credit College as National Compliance Pro-Executive (NCP-E), and National Compliance Professional (NCP).

Jose's passions have always been national and state issues that affect the Low Income Housing Credit industry. These have led him to serve in the board of directors of several organizations including the Southeastern Affordable Housing Management Association (SAHMA), which recognized his contributions in their Regional Conference by presenting him with the Presidential Award. He has been profiled in many industry news and magazine articles, including those published by NAHMA, SHAMA, and NAHB.

Native form Orocovis, Puerto Rico he has resided in Spain, Omaha, Nebraska and Orlando, Florida most of his life. Jose's interests are those that strengthen and develop family relations. As the father of 12 children, he and his wife Jacky of 24 years, reside in a gentleman's farm in Kentucky. They have steers, chickens, and other animals and pets that help in teaching their children the high value of hard work and strong family relations, while at the same time home schooling all their children.

Jane Dixon

Associate for TAG Associates Inc.

Jane Dixon's professional focus is with Development, Redevelopment and Rehabilitation of Public Housing and Tax Credit properties. Ms. Dixon has worked for over 16 years in affordable housing in both the public and private sector. Her affordable housing experience includes: Low Income Housing Tax Credit (LIHTC) Program Manager for the State of Florida (Florida Housing Finance Corporation); Senior Development Associate for Picerne Affordable Development; Director of Development for the Tallahassee Housing Authority and Associate for TAG Associates Inc. Ms. Dixon has provided technical assistance to a wide variety of clients, including housing authorities, attorneys, developers, and state agencies. Ms. Dixon's areas of expertise include the Low Income Housing Tax Credit program (LIHTC), its processes and applications, as well as other affordable housing development, HUD mixed finance and federal and state grant management.

Garrick Gibson

CPA & Senior Manager at CohnReznick, LLP

Garrick Gibson is a Senior Manager in CohnReznick's real estate consulting practice, based out of the Austin office. His primary focus is on the real estate industry, and his clients include residential and commercial real estate developers, real estate syndicators, construction companies, and nonprofit organizations. Garrick also works closely with developers on tax planning and structuring. He has experience with partnerships and closely-held corporations, and now concentrates much of his time modeling subsidy financed developments.

Garrick has experience in low-income housing tax credit compliance, cost certifications and carryover allocations, and passive activity rules. He is also a main contributor to the arbitrage rebate practice and speaks frequently on new tax laws.



Ricardo L. Gilmore

Senior Partner and Co-Founder of Saxon, Gilmore, Carraway & Gibbons, P.A.

Ricardo L. Gilmore is a senior partner and co-founder of Saxon, Gilmore, Carraway & Gibbons, P.A.. Mr. Gilmore has practiced law for more than 30 years and specializes in the areas of business and corporate law, real estate, public finance, and commercial litigation. He serves as special counsel to housing authorities in Florida and other states relative to affordable housing development matters, which involve a multiplicity of legal issues unique to housing authorities as well as applicable to governmental agencies and/or corporate entities. He has developed a specialty in public housing law and has been involved in two extensive litigation matters appealed to the U.S. Supreme Court that established nationwide precedents.

Further, Mr. Gilmore has been involved in the establishment and operation of instrumentalities and affiliates associated with development and fundraising for housing authorities. He has considerable experience in Florida Government-in-the-Sunshine laws, public records laws, real estate redevelopment, and corporate governance issues affecting commissioners of housing authorities, as well as public finance relative to issuance of municipal bonds and acquisition of tax credits. He has worked on legal issues for ten (10) Hope VI revitalization projects. He has also worked with one of the few housing authorities in the nation that demolished public housing and served as its own developer to rebuild and operate affordable housing and tax credit units in its place, without the assistance of Hope VI financing. He has helped create public-private partnerships to redevelop blighted areas into mixed income communities with commercial office and retail components, and has advised on the establishment of workforce housing in urban areas.

Mr. Gilmore is particularly proud of serving as legal counsel to a housing authority in Georgia that achieved complete autonomy from the U.S. Department of Housing and Urban Development, while retaining its status as a public housing authority. Mr. Gilmore received his B.A. degree from the University of Georgia in 1975 and his J.D. degree from the University of Florida College of Law in 1978. He is a frequent speaker at conferences concerning public and affordable housing issues, including conferences sponsored by the Housing Development and Law Institute (HDLI), the National Association of Housing and Redevelopment Officials (NAHRO), the National Organization of African-Americans in Housing (NOAAH), the Public Housing Authorities Directors Association (PHADA), and the Florida Association of Housing and Redevelopment Officials (FAHRO).

Bill Grindl

Senior Associate at TAG Associates of Florida, LLC

Bill Grindl, Senior Associate of TAG Associates of Florida, LLC has been with TAG since 1995 and prior to that was Senior Planner for the Boston Housing Authority. Prior to the BHA, Bill worked for private property managers and was Director of Facilities for a number of colleges. While at TAG, Bill has worked in various roles on 40+ HOPE VI projects and an equal number of tax credit and/or Mixed Finance projects. Other specialties include maintenance, procurement and housing operations. Bill was part of the HUD Green PNA development team and is presently working with HAI on an approach to housing authority accreditation, including changes to REAC. Bill was also a long term member of the Receivership team for the Housing Authority of Kansas City (MO) and the District of Columbia.

Brian Harris

Executive Director at Martin Housing Authority

Brian has over 23 years' experience working in the affordable housing industry. His career started at a community mental health agency where he served as a clinical therapist. He was instrumental in assisting the agency develop affordable housing for chronically mentally ill adults being reintroduced into the community from state institutions. He also worked with an agency that managed HUD funded group home facilities for adults with intellectual and developmental disabilities.

For the past 16 years he has served as the executive director of the Martin Housing Authority which had 298 conventional public housing units when he started. Under his leadership his agency has grown substantially in the number of units in the agency's portfolio, the number of people that work for the agency and the types of services that are provided through the agency. His portfolio now includes the original 298 public housing units, 60 multifamily units spread across three rural northwest Tennessee counties, three 8 bed HUD group homes, a 60 unit public housing agency located near Memphis, TN and a 25 unit apartment complex that just underwent a \$1 million renovation project that was partially funded by the Federal Home Loan Bank of Cincinnati.

In recent years he has been called upon by the local HUD Field Office and local Boards to assist struggling and troubled agencies come into HUD compliance and help turn them into viable and successful entities. His passion for service is demonstrated through his active involvement in a number of local, state, and national associations and nonprofit organizations.



Ellis Henry

Director of Public Housing in the HUD Jacksonville Field Office

Ellis Henry is an accomplished senior level affordable housing professional with more than 25 years experience in affordable housing, organization management and real estate development. He is currently Director of Public Housing in the HUD Jacksonville Field Office. His specific areas of expertise include public housing administration/management, construction management, real estate development, and government/public procurement. He was formally the Chief Executive Officer for the Roanoke Redevelopment/Housing Authority, Chief Operating Officer of the Orlando Housing Authority and Deputy Executive Director of the St. Louis Housing Authority.

Ellis is the founder and president of Alliance Consulting Company, a consulting firm that provided professional training and consulting services in the areas of affordable housing development, construction management and procurement/contract management. Ellis has also been involved in a broad range of successful residential and commercial real estate development projects. His real estate development expertise encompasses areas of conceptual design, real estate acquisition and development, and construction management.

Jeffrey Kiss

President of Kiss & Company, Inc.

Jeffrey Kiss is President of Kiss & Company, Inc. and specializes in assisting clients in all areas of affordable housing with emphasis on financial advisory and real estate development services. Clients include investment banking and public finance advisory firms, public housing authorities, local and state housing finance agencies as well as not-for-profit and for-profit developers of affordable housing. Kiss also provided investment banking services from 1987 to 1992 for Donaldson, Lufkin & Jenrette Securities Corporation and was the Deputy Director for the Florida Housing Finance Agency from 1984 to 1987. Kiss has extensive Florida Housing program experience in Mortgage Revenue Bonds (MMRB), Housing Credits, SHIP, SAIL, PLP and other related federal housing programs such as HOME, CDBG, USDA and HOPE VI. As a Board Member of both the Florida Housing Coalition (FHC) and the Coalition of Affordable Housing Providers (CAHP), Kiss remains actively involved in the industry's efforts to expand affordable housing opportunities. Kiss received an M.B.A. from Florida State University, an M.P.A. from Florida Atlantic University and a B.A. in Political Science/History from Allegheny College.

Holly Knight

Bennett Group Consulting, LLC

Holly Knight started her commitment to serving low income families as a volunteer in public housing at a Boys and Girls Club in central Louisiana teaching drug free programs. Holly Knight most recently served as the Public Housing Hub Director for the US Department of Housing and Urban Development Mississippi State Office. Not only has she been an active advocate for affordable housing development throughout the State, she has assisted with disaster recovery along the Gulf Coast and Southeast states. Assisting public housing authorities and their nonprofit instrumentalities in mixed finance development that includes leveraging public housing, tax credits, bond finance, and project based vouchers, she has worked to develop or substantially rehabilitate over 3,500 units of affordable housing. Knight served as the Public and Indian Housing Southeast Regional subject matter expert on HUD's Rental Demonstration Program, (RAD) as well as the Region IV Energy conference coordinator leveraging national partnerships with LISC and Enterprise Foundation.

She has served in many positions since she joined the Department in 1999; including positions in Community Planning and Development, Public and Indian Housing, and Field Policy and Management. Mrs. Knight worked on several Secretarial and White House initiatives including, "Bridging the Digital Divide," and the "Shared Visions, Pine Ridge Housing Summit."

Mrs. Knight has numerous years of experience administering federal, state, and local grants as well as Foundation funding. Prior to HUD Ms. Knight served as the Executive Director for a National Youth organization, Boys and Girls Clubs. She has written numerous successful grant applications for public housing authorities and has consulted on low-income housing tax credit projects and competitive applications.

Mrs. Knight has also worked in the private sector as the Public Relations Director for a prominent group of radio stations in Central Louisiana, and has worked as a consultant for a local firm specializing in health and safety. She served on the National Board of Advisors for Public Housing Field Operations and on the Public Housing Leadership Program Council. Ms. Knight resides in Madison, MS with her husband James Knight and four year old son Walker Knight.



Scott Leonard

Senior Vice President of Risk Control at Willis of Florida

Scott has 35 years of insurance risk management and loss control experience. This includes 23 years on the insurance carrier side of the business with the most recent 12 years on the brokerage side. Current responsibilities include managing the Willis South Region Construction risk control operations.

Scott has extensive experience in construction loss control with an emphasis on large OCIP/CCIP projects. Clients include private and public sector projects including: professional sports stadiums, hi-rise office/condominium, educational institutions, retail, DOT road/bridge projects and tunneling to name a few.

In addition to his construction clients he services Fortune 500 financial service industry clients, property management, manufacturing, as well as service and entertainment industry clients.

For the last ten years Scott has held the position of SVP Risk Control for the Willis of FL operations with a special emphasis in the OCIP/CCIP practice as well as national residential construction clients. Prior to joining Willis through an agency acquisition Scott held the position of Sr. Risk Strategist with StilesCarr Risk Management, a brokerage firm specializing in servicing construction clients.

While on the carrier side of the business Scott spent 23 years with Crum&Forster from 1979 – 2002 in a variety of national and regional leadership positions throughout the US with responsibility in Risk Control and Marketing capacities.

Scott's major is in Industrial Safety from WCTC and currently holds the designations of Certified Safety Professional – CSP, Associate in Risk Management – ARM and is a Professional Member of the American Society of Safety Engineers. In addition he is currently working on his CPCU and CRIS designations. Scott has also completed the OSHA 500 course and is certified to teach the OSHA 10 & 30 Hour construction safety programs.

David Morgan

Associate at D L Morgan & Associates

David Morgan is an associate with D L Morgan & Associates. He has 7 years of providing technical assistance and training to housing authorities. His experience includes the creation of NAHRO training manuals, consolidation/consortia plans, ACOP, Admin Plans, NSP project management, disaster planning, strategic planning and executive director selection. He currently the Chairman of the Sarasota Housing Authority and the FAHRO Commissioner at Large.

Paula M. Rhodes

Director of Project Development at Norstar

Paula Rhodes is Director of Project Development for Norstar's projects in Florida and Alabama. Ms. Rhodes has responsibility for managing all aspects of the development process from beginning to end, including identification of development opportunities, securing and closing financing, and post-closing compliance with requirements of agencies and financial partners, and is in charge of development of multifamily affordable housing throughout Florida and Alabama.

Ms. Rhodes brings over 20 years of legal experience in the area of real estate and business financing, having worked for more than 15 years for the law firm of Carlton Fields in Tampa, Florida where she was an equity shareholder. After leaving Carlton Fields in 2001 and prior to joining Norstar in 2006, Ms. Rhodes served as embedded counsel for Raymond James Tax Credit Funds, Inc. in St. Petersburg, Florida where she was responsible for all aspects of the syndication of low-income housing tax credits at both the investor and developer level.

Ms. Rhodes received her Bachelor's degree from the Institute of Policy Sciences and Public Affairs, Duke University, and her law degree from Duke University School of Law. Immediately following graduation from law school, Ms. Rhodes served as a judicial law clerk on the United States Court of Appeals for the District of Columbia Circuit.

Marc B. Rosenthal

Senior Counsel at Cohen & Grigsby

Marc is Senior Counsel of the firm and a member of the Affordable Housing, Business Services and Public Finance Groups. He specializes in affordable housing issues. Marc is also a Certified Public Accountant. Marc represents housing authorities in the mixed-finance revitalization of communities and in disputes with HUD OIG. He also represents developers in mixed-finance revitalization. He drafted a First Intercreditor Agreement used in a mixed-finance transaction.

He has experience with transactions related to senior development, including assisted living, and has helped the non-elderly obtain disability benefits. Marc has also helped clients utilize numerous funding sources, including HOME, CDBG, Low-Income Housing Tax Credits, AHP, Historical Credits, Tax-Exempt Bonds, CFFP and Replacement Housing Factor Funds.

He has represented housing authorities across the United States, including the Broward County Housing Authority in Florida; the Housing Authority of Newport, Kentucky; the City of Phoenix, Arizona; and the Wheeling Housing Authority in West Virginia.



Russell M. Amend

Vice President of Risk Control at Willis of Florida

As Vice President of Risk Control, it is Russ' responsibility to coordinate loss control efforts to the job site. Acting as a safety consultant, Russ interfaces with site safety personnel, owner's representatives, and carriers to assure the site remain free of hazards which could result in loss.

Russ began his career in safety with the State of Florida, Department of Labor in 1987. In this capacity, he enforced OSHA safety requirements in the public sector. In the private sector, he worked in the OSHA 7C1 Consultation Program providing OSHA Safety Consultation Services.

In 1989, Russ joined Liberty Mutual Insurance as a Senior Loss Prevention Consultant. Working over 11 years with Liberty, Russ handled clients in many industries including contractors, plastics, steel, powder metals, etc. He also consulted on various lines of coverage such as workers' compensation, auto, general liability and property.

In 2000, he joined Willis of Florida as Director of Safety Management. Although Russ works with many clients, his main focus is on the construction Controlled Insurance Projects (CIP). Here he works with owners, carriers and contractors to identify actual and potential loss areas and determine corrective action needed to eliminate such hazards.

Alec Stone

Associate at Cohen & Grigsby

Alec practices in the Affordable Housing, Business Services, Real Estate & Public Finance groups. Alec has played a role in a number of mixed-finance, low-income housing tax credit, and public housing developments and regularly advises public housing authority clients on Federal, state and local regulatory matters.

Alec also assists clients in public finance transactions, serving as bond counsel and borrower's counsel in tax-exempt financings. Alec works on a variety of real estate matters. He has been involved in a number of oil and gas matters, including negotiating oil and gas leases and representing clients in matters related to the ownership of and title to oil and gas rights.

Leigh Stevens

Lead Trainer with HD Supply

Leigh started with HD Supply as a trainer in August of 2011. He has worked in the Maintenance industry since 1996. He has extensive experience with Affordable Housing for Central Florida. Leigh also served for six years as a DOD Instructor for the U.S. Air Force

Kelly Wakefield

Vice President of Asset Management for Preferred Compliance Solutions

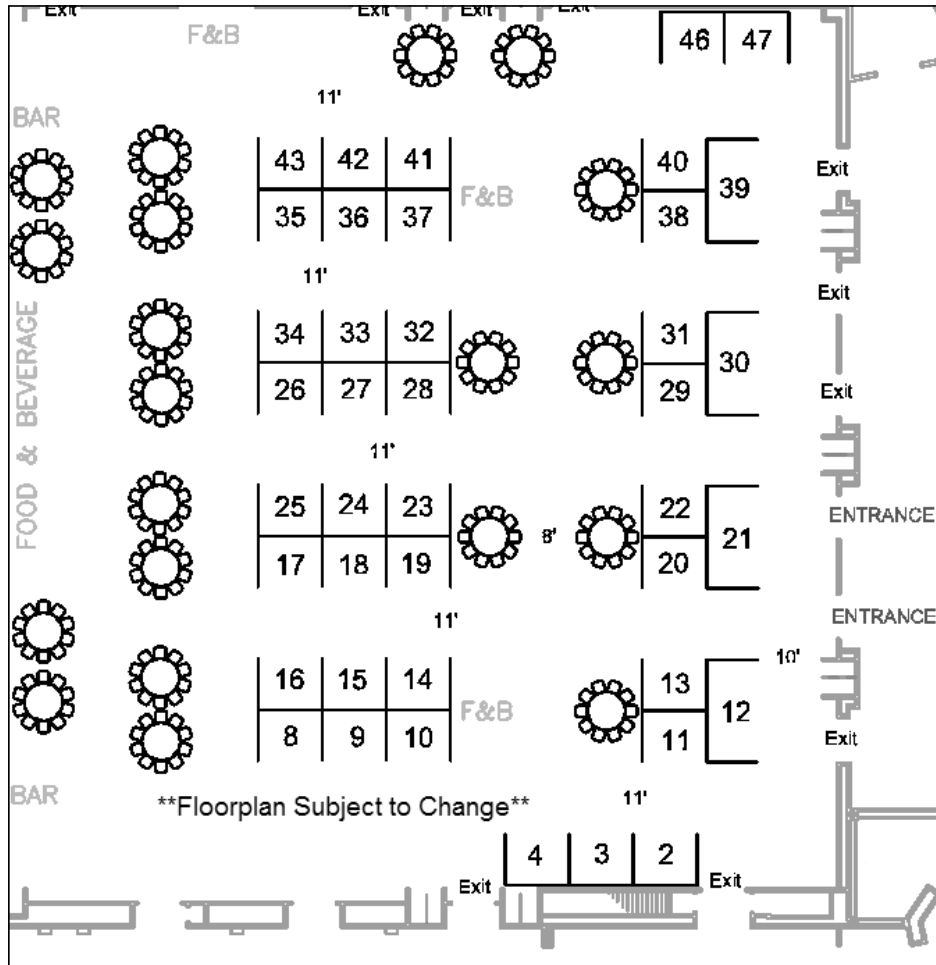
Kelly Wakefield was born and raised in Kissimmee, Florida. As a nationally recognized Housing Credit Certified Professional, Kelly is a member of the original Preferred Compliance Solutions, Inc. team and was instrumental to the idea and development of tools and procedures that now allow us to review files paperless. Regarded by our clients as a great asset to ensuring compliance and providing support, Kelly brings the skills and experience to make certain we stay innovative while ensuring your continual satisfaction. Kelly has an Associate of Arts Degree from Florida State University and a Bachelor of Arts Degree from Southern Virginia University. In addition to Kelly's love of crafts and decorating, she loves to travel and, after living in Paris, France and Bulgaria, experience new cultures.

Racquel Williams, MPA

President of Can I Live, Inc.

Racquel Williams is the founder and President of Can I Live, Inc., an organization that advocates for people struggling with poverty and its effects. Racquel holds a Master's degree in Public Administration from North Carolina Central University. She earned her Bachelor's degree in Politics, Economics and Law from Suny Westbury University. Coupled with her skill as a facilitator and trainer, this experience gives her a unique insight into creating systems and learning resources to help resident councils develop strong governing bodies.

Racquel is a Commissioner who Chairs the Wake County Housing Authority. She believes a strong Resident Council is the engine that drives thriving communities. These councils do not develop by accident Williams believes; but are the result of deliberate support and proactive training and development choice exercised by innovative Public Housing Authorities.



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- 30 Duke Energy
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- 42 Midway Services Inc.



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Phone: 850.477.5483
e-mail: 911@address-o-lite.com
Contact: Robert Otwell
Services: Illuminated Address Light

AMERESCO Booth 25
7585 Turkey Point Dr
Titusville, FL 32780

Phone: 321.264.8823
e-mail: tgallentine@ameresco.com
Contact: Tracey Gallentine
Services: Energy Conservation
Professional and Consulting
Services

Bessolo Design Group Booth 20
556 Central Ave
Saint Petersburg, FL 33701

Phone: 727.894.4453
e-mail: admin@bessolo.com
Contact: Desiree Pedersen
Services: Full service architectural, planning
and consulting firm dedicated to providing
quality, creative and technical expertise
involved with facilities development for
private individuals and institutions.

Blue Sky Communities Sponsor
5300 W Cypress St, Ste. 200
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Phone: 813.384.4825
e-mail: swilson@blueskycommunities.com
Contact: Shawn Wilson
Services: A dynamic, affordable housing
development company. We are
on our way to becoming the premiere
affordable housing developer across
Florida and beyond.

**American Property
Consultants, Inc.** Sponsor
5901 Hillside Rd
Saint Leonard, MD 20685

Phone: 800.272.7134
e-mail: apcdennis@comcast.net
Contact: Dennis DiBello
Services: UPCS/HQS Inspections and
Training; PNA; EA; GPNA;
RAD Service

Bath Fitter Booth 12
7655 Currency Dr
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Phone: 888.277.6717
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Phone:
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Services: Advocating for Opportunity

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Contact: Don Chadwell
Services: Maintenance supplies for PHAS

The Bennett Group, LLC Booth 36
730 N Dean Rd, Ste. 100
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Phone: 202.699.1998
e-mail: holly@thebennettgrp.net
Contact: Holly Knight
Services: Our Mission is to provide
Happy, Healthy, and
Sustainable Communities.

**Berman Hopkins Wright
& LaHam, CPA's & Associates** Booth 31
8035 Spyglass Hill Rd
Melbourne, FL 32940

Phone: 321.757.2020
e-mail: nemeroff@bermanhopkins.com
Contact: Brian Nemeroff
Services: Full service public accounting
since 1958, specializing in
housing authorities

CliftonLarsonAllen, LLP Booth 13
402 S Kentucky Ave, Ste. 600
Lakeland, FL 33801

Phone: 863.687.7034
e-mail: mike.carter@cliftonlarsonallen.com
Contact: Mike Carter
Services: Auditing, Accounting,
Advisory & Consulting Services,
Tax and Strategic Planning

Duke Energy Booth 30
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Lake Mary, FL 32773

Phone: 407.942.9332
e-mail: melvin.philpot@duke-energy.com
Contact: Melvin Philpot
Services: Utility Company



EMG Booth 38
222 Schilling Circle, Ste. 275
Hunt Valley, ME 21031

Phone: 800.733.0660
e-mail: dweitzel@emgcorp.com
Contact: Jeff Fox
Services: National architecture and engineering consulting firm specializing in physical needs assessments, energy audits, accessibility and capital planning studies.

FL Housing Authority Risk Mgmt Insureds (FHARMI) Booth 37
7331 Office Park Place, Ste. 3
Melbourne, FL 32940

Phone: 321.255.1010
e-mail: jennifer.luckern@att.net
Contact: Jennifer Luckern
Services: Florida Public Housing Authorities Member Owned Government Insurance Risk Pool

GLE Associates, Inc. Booth 28
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Phone: 813.241.8350
e-mail: glemen@gleassociates.com
Contact: BJ Ryan
Services: A/E; Environmental Consulting

Goldie Roberts CPA Booth 17

Phone:
e-mail:
Contact: Goldie Roberts
Services: CPA Firm

FL Public Housing Authority Self Insurance Fund Booth 21
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Tallahassee, 32312

Phone: 800.763.4868 ext. 7038
e-mail: scott.p.hunt@willis.com
Contact: Scott Hunt
Services: Self-Insurance fund for all of Florida's housing authority needs

Florida Community Loan Fund Booth 34
501 N Magnolia Ave, Ste. 100
Orlando, FL 32801

Phone:
e-mail: janet@fclf.org
Contact: Janet de Guehery
Services: FCLF provides expertise and capital to help projects succeed and improve low-income communities.

HD Supply Facilities Maintenance Booth 35
10641 Scripps Summit Ct
San Diego, CA 92131

Phone: 850.743.9079
e-mail: kim.kruger@hdsupply.com
Contact: Steve Swann
Services: Facilities Maintenance

Leading Edge Companies Booth 39
12450 Brantley Commons Ct
Fort Myers, FL 33928

Phone: 239.415.0101
e-mail: timothy.mcgee@lpl.com
Contact: Timothy McGee
Services: Welfare Benefits Retirement

Florida Supportive Housing Coalition Booth 11
76 S Laura St, Ste. 303
Jacksonville, FL 32202

Phone: 904.359.9650
e-mail: randrews@abilityhousing.org
Contact: Robyn Andrews
Services: Membership in FL Supportive Housing Coalition

Gilson Software Solutions, LLC Booth 22
1401 E Broward Blvd, Ste. 101
Fort Lauderdale, FL 33301

Phone: 888.252.2338
e-mail: matt@gilsonsoftware.com
Contact: Matt Gilson
Services: Housing Authority Software including Mobile and Voice Apps, HA Answering Services, Inspection Service and Receptionist Call Center

Lindsey Software Systems Booth 19
1 Riverfront Place, Ste. 700
North Little Rock, AR 72114

Phone: 501.268.5324
e-mail: lelad@LindseySoftware.com
Contact: Lela Presley
Services: Public Housing Management Software

Love Funding Booth 23
3201 Enterprise Pkwy, Ste. 350
Cleveland, OH 44122

Phone: 216.583.0791
e-mail: ecosgrove@lovetesting.com
Contact: Bob Smallwood
Services: Fully-approved HUD MAP & LEAN Lender



Michael Brady Inc. Booth 24
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Lake Mary, FL 32746

Phone: 407.585.0330
e-mail: jimc@mbiarch.com
Contact: Jim Carten
Services: Architecture;
Engineering Services

Midway Services Inc. Booth 42
4677 118th Ave North
Clearwater, FL 33762

Phone: 727.573.9500
e-mail: ubdsales@msicorp.net
Contact: Joey Interrante
Services: Your one-stop-shop for
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Shaker Heights, OH 44120

Phone:
e-mail: Rebecca@rdlarchitects.com
Contact: Rebecca Horton
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SACS Software Booth 27
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Alexander City, AL 35011

Phone: 256.329.1205
e-mail: sherri@sacssoftware.com
Contact: Dale Jones
Services: Software solutions;
Fee accounting

Nan McKay & Associates Sponsor
1855 Gillespie Way
El Cajon, CA 92020

Phone: 800.783.3100
e-mail: dratliff@nanmckay.com
Contact: Derrick Ratliff
Services: A full-service firm that
offers consulting, training,
tools and technology solutions to PHAs
running public housing and Section 8/
HCV programs throughout the nation.

**Norstar Primerica Multi-
family Development Group** Booth 33
3629 Madaca Lane
Tampa, FL 33618

Phone: 813.933.0629
e-mail: rec@primericagroupone.com
Contact: Rick Cavaliere
Services: Development Partner
with Housing Authorities

Sentry Protection Technology Booth 26
2245 Porter Lake Dr
Sarasota, FL 34240

Phone: 877.705.2384
e-mail: cf@sentryprotectiontechnology.com
Contact: Chuck Fowler
Services: Hurricane Rated Security
Screens Windows and
Door Products

TAG Associates, Inc. Sponsor
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Celebration, FL 34747

Phone: 321.939.0990
e-mail: bgrindl@aol.com
Contact: William Grindl
Services: leading multi-client family
office and portfolio
management services firm

Pinnacle Housing Group Sponsor
9400 S Dadeland Blvd, Ste. 100
Miami, FL 33156

Phone:
e-mail: Jennifer@pinnaclehousing.com
Contact: Jennifer Chester
Services: Affordable Housing Developer

The Pest Control Authority Booth 29
11173 Grandview Manor
Wellington, FL 33414

Phone: 561.373.1345
e-mail: scottsiegfried12@gmail.com
Contact: Scott Siegfried
Services: Pest control services for public
housing & section 8 properties.

TD Bank NA Booth 15
2130 Centrepark W Dr, 2nd Floor
West Palm Beach, FL 32789

Phone: 561.352.2143
e-mail: seana.lassiter@td.com
Contact: Robert Wilkins
Services: Banking Services

Tenmast Software Booth 32
132 Venture Ct, Ste. 1
Lexington, KY 40511

Phone: 877.836.6278
e-mail: jhuff@tenmast.com
Contact: Jaclyn Huff
Services: Serves PHAs with software for
all of their housing needs

Exhibitors (cont...)



Window Classics Corp.

Booth

P.O. Box 4198

14

Hollywood, FL 33083

Phone: 407.522.9264

e-mail: joegarcia@windowclassics.com

Contact: Joe Garcia

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